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1922 PRICE LIST RSERY

orders are booked as they are received. Shipments are made until proper time to plant unicss otherwise requested.

Shipments are not

HAMPTON, IOWA

This price list is in effect February 1, 1922, and supersedes any other printed list previously issued. Order now and we will ship at time to plant.

GUARANTEE—All goods purchased from this list are sold under the terms and guarantee given in catalogue. No order accepted for

	less than \$1.00. Terms are cash with order; 5:	from this list are sold under the terms and guarantee given in catalogue. No order accepted for at the 10 rate; 50 at the 100 rate; 500 at the 1,000 rate, unless otherwise stated. Less than five
	NORWAY SPRUCE AND WHITE PINE	dered from me is guaranteed to be exactly as represented or money refunded. THREE WONDERFUL APPLE TREE BARGAINS
	EVERGREENS THE TWO BEST VARIETIES FOR WINDBREAKS	THE FOLLOWING 3 BARGAINS CANNOT BE DIVIDED OR ALTERED IN ANY WAY BARGAIN NO. 27 (If Bargains No. 28 or No. 29 are BARGAIN NO. 29
	EAST OF THE MISSOURI RIVER Each 10 100 1,000	12 Hardy Northern lowa Grown Apple Trees, 4 to 5 ft. high, ONLY \$3.95 ONLY \$3.95 ONLY \$5.95 ONLY \$5
	\$ to 12 in., once trans- planted and once root-pruned \$ 10.00 \$ 80.00	(If desired by parcels post prepaid, add 30c to Iowa and ad-
	root-pruned	states.) Trees, \$7.00 An ideal collection of apple The varieties in this bargain the aid of the State Horticultural
	root-pruned\$.25 \$ 2.00 18.00 150.00 1½ to 2 ft., twice transplanted and twice	trees, either for the farm planting or town orchard. This list the aid of the State Horticural fessor, for southern Iowa, Illinois,
	roo-pruned50 4.00 28.00 250.00 2 to 3 ft., three times	rieties produced, in the follow-
	transplanted and three times root-pruned	1 Vollow Change and Horthern States. 1 1ejow Transparent 5 Dencious
	3 to 4 ft., four times transplanted and	1 Duchess, 1 Whitney Crab 3 Salome 1 Whitney Crab 5 Gano 1 Whitney Crab 5 Gano 1 Whitney Crab 5 Gano 1 Whitney Crab 3 Cano 1 Duchess 5 Stayman's Winesap 1 Whitney Crab 3 Salome 1 Whitney Crab 5 Roman Stem 1 Duchess 5 Stayman's Winesap 1 Wolf River 2 Salome. 2 Gano. 3 Wolf River 2 Only 27c Each 27c E
	four times root- pruned	Evergreens for Ornamental Planting HEMLOCK—Weeping Spruce
4	transplanted and four times root-	EVERY HOME SHOULD HAVE A FEW TO BREAK THE BLEAKNESS AND MONOTONY OF THE WINTERS 2 to 3 ft., four times trans-
	pruned	CONCOLOR FIR planted and four times root-pruned\$3.00 \$25.00
	times transplanted and root-pruned, grown in rows four feet apart and four feet apart in the row. Beau- ties, just the thing for ornamental planting, or big	18 to 24 in., twice transplanted and twice root-pruned\$1.00 \$ 8.00
	heavy fellows to fill in an old windbreak. If desired balled and burlapped, add 20c per tree.	ed and three times root- pruped 150 1000 planted and four times root-
	Each 10 100 1,000 4 to 5 ft \$2.00 \$15.00 \$100.00 5 to 6 ft 2.25 17.50 125.00	3 to 4 ft., three times transplanted and three times root- TRAILING JUNIPER (Juniperus Sabina)
	WHITE SPRUCE THE GREATEST WINDBREAK EVERGREENS FOR	pruned
	ALL TERRITORY WEST OF MISSOURI RIVER Same prices and grades as the Norway Spruce and	3 to 4 ft., four times transplanted and four times root- Each 10 100 24 to 36 in. branches, averaging
	White Pine with the exception that we have no smaller White Spruce than the 1 to 1½ ft, grade.	pruned\$1.50 \$10.00 2½ to 3 ft. across the top, 4 to 5 ft., four times transplant- ed and four times root- SWEDISH TIMPER
	JACK PINE THE FASTEST GROWING EVERGREEN OF ALL Each 10 100 1,000	ed and four times root- pruned
1	2 to 3 ft., three times transplanted and	Each 10 100 18 to 24 in., three times trans- 12 to 18 in., twice transplanted planted and three times root-
	three times root- pruned	and twice root-pruned\$.50 \$ 4.50 \$ 40.00 prined\$1.50 \$12.00 \$100.00 18 to 24 in., twice transplanted and twice root-pruned75 5.00 45.00 planted and four times root-
	transplanted and four times root-	2 to 3 ft., four times transplanted and four times root- 2 to 3½ ft., four times trans-
	pruned	DOUGLAS GOLDEN ARBOR VITAE pruned
	two times root- pruned; second grade trees that have	Each 10 100 pruned and four times 1000 pruned
	been crowded in the row	planted and four times root- pruned
	SCOTCH PINE THRIVES WELL ON POOR SOIL—EASY TO	planted and four times root- pruned
	TRANSPLANT Each 10 100 1,000 10 to 14 in., once trans-	PYRAMIDAL ARBOR VITAE (SPECIMENS) Each 10 100 and three times root-pruned \$3.00 \$25.00 12 to 18 in. high, 2 to 2½ ft. across top, four times trans-
	planted and once root-pruned \$ 12.00 \$100.00	18 to 24 in., three times transplanted and three times root- planted and three times root- pruned
	12 to 18 in., twice trans- planted and twice root-pruned\$.25 \$ 2.00 18.00 150.00	pruned
	18 to 24 in, twice trans- planted and twice root-pruned50 4.00 25.00 200.00	GLOBOSA ARBOR VITAE 15 in. high, 15 in. across top, three times transplanted and
	2 to 3 ft., three times transplanted and	(SPECIMENS) three times root-pruned\$1.00 \$ 6.00 \$ 55.00 Each 10 100 18 in. high, 24 in. across top,
	three times root- pruned	1 ft., four times transplanted and four times root-pruned. \$1.50 \$12.50
	transplanted and four times root-	and four times root-pruned. 3.00 25.00 PONDEROSA PINE TOM THUMB ARBOR VITAE (SPECIMENS)
	pruned	(SPECIMENS) Each 10 100 3 to 4 ft., four times trans- planted and four times root-
	root- pruned; have been crowded some- what in rows, but are	and three times root-pruned.\$2.00 \$15.00 pruned\$2.00 \$15.00 pruned
	good windbreak trees and a good buy at	COLORADO SPRUCE (GREEN) Each 10 100 6 to 8 ft., four times trans-
	Evergreens for Hedges or Windbreaks	18 to 24 in., twice transplanted and twice root-pruned\$.75 \$ 6.50 \$ 55.00 pruned 8.00 70.00
	AMERICAN ARBOR VITAE THE BEST FOR HEDGES AND SHOULD BE	2 to 3 ft., three times transplanted and three times root-pruned
	PLANTED AS THE INSIDE ROW OF EVERY WINDBREAK Each 10 100 1,000	COLORADO BLUE SPRUCE SHINERS 1 to 1½ ft., four times trans- planted and four times root-
	18 to 24 in., twice transplanted and twice	18 to 24 in., three times transplanted and three times root. Each 10 100 pruned
	root-pruned\$.50 \$ 4.00 \$ 25.00 \$200.00 2 to 3 ft. three times transplanted and	pruned\$3.50 \$30.00 \$275.00 (SPECIMENS) 2 to 2½ ft., four times trans-
	three times root- pruned	planted and four times root- pruned
	four times transplanted and four times	planted and four times root- pruned
	root-pruned	MOSIEK'S BLUE SPRUCE Peonies—(See catalogue for varieties and description) 75 cents each: 3 or more at 60 cents each.
	ed and four times root-pruned 2.50	2½ tt. four times transplanted and four times root-pruned: \$10.00 each, two for\$15.00 parcels post prepaid; 10 for \$5.00, parcels post prepaid.
	RED CEDAR—Platte River Variety A WONDERFUL TREE FOR SHEARING, ORNA- MENTAL OR WINDBREAK PLANTING	root-pruned: \$15.00 each, two for
	Each 10 100 1,000 2 to 3 ft., three times	BLACK HILL SPRUCE Gladiolus—Assorted, 12 for 75 cents; 50 for \$2.00. Prices on named varieties—See catalogue for description: 6 for 50 cents; 25 for \$1.50; 50 for \$2.50.
	transplanted and three times root-root-pruned\$.75 \$ 7.00 \$ 50.00 \$450.00	18 to 24 in., four times trans-
	3 to 4 ft., Specimens, four times root-	pruned\$1.00 \$ 7.50 \$ 60.00 2 to 3 ft., four times trans- Asparagus—100 for \$2.50; 1,000 for \$10.00.
	times transplanted. 1.50 12.50 100.00	pruned
	itenare less	of when your order is received, stock will not be

Regardless of when your order is received, stock will not be shipped until time to plant same, unless otherwise requested.

DECIDEOUS HEDGES

Amoor Rive: North Privet—16 to 15 ia, field grown, 50 ter \$8.00; 100 for \$15.09. Select, 2 to 3 ft., No. 1 stock, 75 cents each; 10 for \$6.00; 100 for \$50.00. Thunbergs Barbery—6 to 10 ia, 50 for \$10.00; 30.00 for \$15.00; 18 to 24 in, 50 for \$20.00; 100 for \$25.00; 100 for \$6.00; 100 for \$6.00;

FRUIT TREES

10

Each

	\$ 7.00	Peach Irees One year, 4 to 5 ft
•	\$ 7.00	Pear Trees One year, 4 to 5 ft\$.75 \$ 7.00
\$ 75.00	\$ 9.00	4 to 5 ft
\$ 60.00	\$ 7.50	4 to 6 ft
\$ 80.00	\$ 9.00	4 to 6 ft\$1.00 \$ 9.00 \$ 80.00
\$ 45.00	\$ 4.75 \$ 45.00	there that win give satisfac-
		are an extra good lot of hardy, northern lown grown treas that, will give safisfac.
		ond; average s.ze. depending on variety, 4 to 6 ft. They
		Our Apple Trees are 3 years
		Apple Trees

SMALL FRITTS

berries are desired by parcels post prepaid, add 10 cents to the 10 rate, 15 cents to the 25 rate, and 25 cents to the 100 rate, to cover cost of trimming, pack-If Grape Vines, Blackberries, Currants or Gooseing and postage.

\$1.00; 500 for \$4.00, parcels post prepaid; by express, 1.000 for \$6.00. Choice of Dunlap, Steven's Late Strawberries-Spring varieties: 50 for 75c; 100 for

Champion, Dr. Burrill, and Warfield.

Everbearing Strawberries—Ferris Improved Progressive: 50 for \$1.00; 100 for \$1.75; 500 or more at \$1.50 per 100, parcels post prepaid.

200 or more at \$4.00 per hundred, parcels post prepaid. Red Raspberries, choice of St. Regis, King and Loudon. Black Raspberries, choice of Cumber-Raspberries-12 for 75c; 25 for \$1.25; 100 for \$5.00; land, Gregg, Kansas and Older.

Grapes—Extra well rooted. Choice in Black Grapes of Concord, Worden and Moore's Early, 25 cents each; 10 for \$2.25; 100 for \$20.00; 200 or more at

\$15.00 per 100.

Red and White Grapes—50 cents each; 10 for \$3.50. Blackberries—Choice of Snyder, Early Harvest and Stone's Hardy, 25 for \$1.50; 100 for \$5.00; 200 or more at \$4.50 per hundred.

Currants—Choice of Fay's Prolific, Red Dutch and White, 12 for \$2.00; 25 for \$3.50. Gooseberries—Choice of Houghton and Downing, 30 cents each; 12 for \$2.75; 25 for \$5.00.

HARDY ORNAMENTALS

	50		•	•	•	
ALC	10		\$ 5.50	7.50	\$ 3.50	:
CIRTURIUM I GIUTI	Each	Snowballs Well rooted, field grown, good	size \$ 75 \$ 550	Syringa, or Mock Orange	No. 1, field grown \$.50 \$ 3.50	Sumach, Staghorn or Fragrant\$1.00

Roses-See catalogue for description, 50 cents	each; 3 for \$1.40; 6 or more at 35 cents each, parcels post prepaid. Crimson Rambler, White Rambier, the Deachton Combiners of the Combiners o	but Languet, Doloury Ferkins, White Perkins, Ex-	Hardy Dernetual Roses. Con notalogue for Joseph	tion. Choice of Paul Neyron, General Jacqueminot,	und Harrison Yellow. 75 cents each: 3 for \$2.00 mar.	cels post prepaid.	Vines See catalogue for description. Choice of	Ampelopsis Veitchfi (Boston Ivy), Ampelopsis Englemann; (Encohorannic Ivy) Horsendels	Trumpet), American IS (VIE) is Creeper), Purple	Wistalia and Matrimony, 75 cc 1, 10 for \$5.00. Clematis—See catalogue for 11, 5 40.50. \$1.00	each; 10 10r \$9.00.	SHADE AND ORNAMENTAL TREES	Carolina Poplar	3 tt. 2.00 \$ 0.00 \$ 0.00 \$ 0.00 \$ 0.00	4 to 5 ft\$.25 2.50 12.59 50.00	6 to 8 ft	10 to 12 ft	European Mountain Ash—5 to 6 ft., transplanted, 75 cents each: 6 to 8 ft transmlanted \$1.00 each		each, Catalpa Bungei—Two-vear heads, \$2.00 each.	Each 10 100	Walnut Walnut	5 to 6 ft., transplanted	Each Each		10 to 12 ft., transplanted		\$ 4.00	69-	10 to 12 ft., transplanted 1.50 12.00 70.00 Cut-Leaved Weening Birch—4 to 5 ft., \$2.00 each.			5 to 6 ft\$1.00 \$6.00 Forest Tree Seedlings—Choice of Catalna Elm	and Soft Maple. Strong 1 to 2 feet, 10 for \$10.00; 1,000 for \$15.00; 200 at 500	600 at 1,000 rate. If by parcels post, add 20 cents per 100.	Willows—Western Yellow for windbreaks. 100 for 85.00: 500 for \$15.00: 1.000 for \$25.00: 200 at 500 rate:	600 at 1,000 rate. If by parcels post add 50 cents per	100
	\$10.00	•			0.010	6 4 0 0				•	•	20.0.0	0	0 3 0			•	ie termini				\$ 4.00	69-	\$10.00			[e jezet e ei		2			2				2 (2 :	
	\$ 2.50	•	uttei)	•	•	\$ 3.50	5.00	\$1 \$1	6.00	\$ 6.60		\$15.00	\$ 6.00	\$ 7.50	9.50			\$ 4.50	\$ 9.00	\$10.00	7	5.00	\$ 1.00	64		\$ 5.00		•	\$ 5.00			\$10.00	antana)	\$ 7.50		e 7.50		
Spiren Van Poutiel-Bridal Versath	No. 1 Held grown \$.35 Extra large, 4-rage size75	Spirea Anthony Waterer-Red Spirea 2 year, No. 1 plants	Spirea Thunbergii (similar to Van Ho	No. 1, Bett grown plants at\$1.00 Spires Ellardi	Field grown, strong plants\$1.00	€/9	Extra large, 3-year size75	مع	Extre laise, 3-year size	Hydrangea F. G. No. 1, feld gravit\$1.00	Tree Budgerens P. G.	With Woll and a heads \$2.00	Hydranger Arboreseens No. 1, And anw: plants\$.80	Golden Effer-Briget, rellow foliage No. 1. ifeld prown plasts\$1.90	Jakra large, Prear plants 1.25	rple	T.	No. 1, field grown\$.50	Choice of Pink and White\$1.00	Flowering Grab Bechtel's\$1.50	6	1 year, 12 to 18 in \$.25 3 year, large60	69		3 year, large 1.00	Lemoine's Syringa (Double Blossoms) 2 year, sturdy plants \$.75	Japanese Honeysuckle Extra large plants\$1.00		69	Honeysuckie grown, 2-year plants	Cornellan Cherry Strong, 2-year plants. \$1.00	Dwarf Deutzia Field grown good 8195	English Wayfaring Tree (Viburnum L	Tamarisk 2-year, No. 1 plants 80	Judas Tree, or Red Bud 2-year, field grown plants 8125	Rosa Rugosa—Choice of Red or White	Acer Ginnali 2-vear transplanted \$1.00	

Good Morning:

My name is Ferris, and I am mighty glad to make your acquaintance. That means I am pleased to send you my new Nursery Catalog herewith.

My sincere hope is that through this catalog acquaintance we can establish mutually satisfactory business relations and the quality of my stock, my fair and square policy, develop this acquaintance into friendship that will make you a Ferris customer for life.

You'll find, that at all times I will meet you more than half way, to please and satisfy you, so you can send me your order large or small with the utmost confidence and the absolute assurance that you are going to get just what you order and the biggest value you can obtain, anytime, anywhere, from anybody.

Before you order, read page 5 of our catalog, telling the plain truth about Ferris' low prices, and just why, quality considered, our prices are 50 per cent below the other fellow's, and that the quality is of the very best.

For instance, all of our Roses have been grown in the open field two years, Grape Vines are two-year except in the One Dollar Bargain which are one-year, our 4 to 6 ft. Apple are as good as can be grown, and the Bulbs and Garden Roots listed under the Evergreen section of this folder are extra good. Remember that our One Dollar Bargains and our three Apple Tree Bargains are net; no free gifts with these bargain collections.

Parcels Post! Many people request shipments by parcels post, and where possible, we are glad to accommodate them. The postage can be sent collect if desired. All fruit trees should be trimmed before planting, and by carefully pruning 25 fruit trees, they can go by parcels post. We can pack 25 of our 18 in. evergreens so that they can go by parcels post, also 100 evergreens of the 12 in. grade.

Free Gifts for Early Orders

With \$5.00 order received within 10 days from date you get choice of any 50c Rose Bush Free.
With \$10.00 order received within

10 days from date choice of any 75c Rose Bush Free.

With \$15.00 order choice of any one of the \$1.00 Bargains as advertised.

With \$25.00 order within 10 days get choice of any 2 of the \$1.00 Bargains as advertised. Send your order early--I can book it now, get shipping tags made out, and as we file our orders according to the date they are received, when shipping time comes in the spring your early order will be among those to receive first selection.

I am willing to pay for early orders. Notice four gifts for early orders in square. Your order must reach me on or before 10 days from date of this letter to get free gifts. Yours truly,

Earl Ferre

